| They ask questions |  |
| :--- | :--- |
| They use humour |  |
| They appeal to your senses (sight, hearing, touch, taste, <br> smell) |  |
| They use alliteration or a play on words |  |
| They create a memorable slogan or an image |  |
| They make you feel special and $\underline{\text { imagine yourself using }}$ <br> the product |  |
| They give tempting descriptions of the benefits of having <br> the product |  |
| They use exaggerated language full of adjectives and <br> adverbs |  |
| They use celebrities to help advertise the product |  |
| They list the benefits and good qualities of the product |  |
| They mention comments about the product made by other <br> Tustomers |  |
| They offer good value for money or sale prices |  |

## QUICK FINISHER ACTIVITY

Look at one of your advertisements.

What is it advertising?

Do you think this is a good advert, which is going to get the customers attention?

Explain why you think this:

How do you think this advert could be improved?

